If you have any questions, please contact: Jennifer Loudon

Tel.: 06261/939-547



APPLICATION

INTERNATIONAL PROGRAM IN BUSINESS (IPB)

Name:			
Date of Birth:			
Address:			
Telephone:			
E-Mail:		@lehre.mosbach.dhbw.de	
DHBW-Course:			
Head of Department:			
Dual Partner:			
Training Manager:			
Tel. Training Manager			
I wish to apply for the "Inter		4th Semester	
Application Dead	iine: 31.05.	Application Deadline: 30.09.	_
 Date		Signature of Student	
there are more applications than taken into consideration.	available places, then your achi	glish describing why you want to participate in IPB. I leved grades as well as your letter of motivation will be n full by the deadline (see above) to the following	е
Agreement from the Head of	f Department:		
_	e achievements and their Eng	glish proficiency, I agree that they are a suitable am in Business.	
Date		Signature Head of Department	
Agreement from the Training	g Manager:		
The Dual Partner company ag	rees to the student participat	ting in <i>IPB</i> .	



LEARNING AGREEMENT (Permanent DHBW-students)

International Program in Business (IPB)	IPB Spring (4 th semester)			
Name of students				
Sending department (Studiengang):				
Head of Study (Studiengangsleiter):				
DETAILS O	F THE LEARNING AGREEMEN	T		
Course Title	Hours	Number of ECTS credits		
Organization and Human Resources:				
 Organizational Behavior 	55	5		
 Human Resources 				
Quantitative Methods:	55	5		
Direct Cost Accounting				
 Operations Research 				
Quantitative Market Research				
Specialization:				
 Industrial Marketing 	55	5		
 Negotiation 				
Economics: Money and Currency	27	3		
Business Law inc. Labor & Bankruptcy	27	2		
E-Commerce	35	3		
Intercultural Management and Social	27	3		
Competence		Table Forts and Page 24		
		Total ECTS credits: 26		
Ctudent's signature	Da	to.		
Student's signature:				
STUDIENGANG				
Ich befürworte die Teilnahme meines Studierend	en am International Program ir	n Business (IPB).		
Der Studierende ist verpflichtet, für die Z Prüfungsleistungen in seinen/ihren Stud		inhergehenden		
Der Studierende kann das ganze Semester ir	m IPB verbringen			
	• • • • • • • • • • • • • • • • • •			
Unterschrift Studiengangsleiter Datum				
<u> </u>				